



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
05/30/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Northeast, Inc. New York NY Office 199 Water Street New York NY 10038-3551 USA	CONTACT NAME: PHONE (A/C. No. Ext): (866) 283-7122 FAX (A/C. No.): 800-363-0105		
	E-MAIL ADDRESS:		
INSURED North American Salt Company and Subsidiaries 9900 W. 109th Street Suite 600 Overland Park KS 66210 USA	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: ACE American Insurance Company		22667
	INSURER B:		
	INSURER C:		
	INSURER D:		
	INSURER E:		
INSURER F:			

Holder Identifier :

COVERAGES **CERTIFICATE NUMBER: 570053919607** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. **Limits shown are as requested**

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENL AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:			XSLG27328933 SIR applies per policy terms & conditions	11/28/2013	11/28/2014	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) Excluded PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$1,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			CAL H08815021	11/28/2013	11/28/2014	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) Comprehensive Deduct \$2,500
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION						EACH OCCURRENCE AGGREGATE
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N N	WLR47875699 SCFC47875705	11/28/2013 11/28/2013	11/28/2014 11/28/2014	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE-EA EMPLOYEE \$1,000,000 E.L. DISEASE-POLICY LIMIT \$1,000,000

Certificate No : 570053919607

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Contract No. 14040, Bulk Rock Salt. Village of Grayslake, including its agents, officers and employees are included as Additional Insured in accordance with the policy provisions of the General Liability policy. General Liability policy evidenced herein is Primary to other insurance available to an Additional Insured, but only in accordance with the policy's provisions. A waiver of Subrogation is granted in favor of Village of Grayslake in accordance with the policy provisions of the Workers' Compensation policy.

CERTIFICATE HOLDER**CANCELLATION**

Village of Grayslake Contracting Manager Ten South Seymour Avenue Grayslake IL 60030 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE



ADDITIONAL REMARKS SCHEDULE

AGENCY Aon Risk Services Northeast, Inc.		NAMED INSURED North American Salt Company	
POLICY NUMBER See Certificate Number: 570053919607			
CARRIER See Certificate Number: 570053919607	NAIC CODE	EFFECTIVE DATE:	

ADDITIONAL REMARKS

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance**

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER	
INSURER	
INSURER	
INSURER	

ADDITIONAL POLICIES If a policy below does not include limit information, refer to the corresponding policy on the ACORD certificate form for policy limits.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS	
	AUTOMOBILE LIABILITY							
A				CAL H08815021	11/28/2013	11/28/2014	Collision Deductible	\$2,500



MEMORANDUM

FEB 25 2014

TO: Local Governmental Units Authorized to Participate in Joint Purchasing

FROM: Tim Coleman, Bureau of Strategic Sourcing,
Portfolio Manager – Commodities & Equipment

DATE: February 28, 2014

SUBJECT: Deadline for Submission of Bulk Rock Salt (Sodium Chloride)
Requirements for the 2014 - 2015 Winter Season

Action Required!

The State of Illinois, Bureau of Strategic Sourcing is planning to solicit bids for highway ice control (bulk rock salt) in May or June of 2014 for the 2014-2015 winter season.

Additionally, existing contracts (PSD 4017548, 4017549, 4017550, and 4017551) contain a renewal option at the sole option of the State. Therefore, if you are a participant within one of these contracts and if your community's intention is to renew, then this must be identified.

If your unit of government desires to be included in this year's contract re-procurement solicitation, or wishes to renew one of the existing contracts with a renewal option, **you are required to complete the copy of the attached Joint Purchasing Requisition Form** and return it to the Bureau Of Strategic Sourcing no later than 5:00 P.M. March 28, 2014. Your choice is to "BID" or "RENEW" or not to be an active participant in the State's procurement efforts for the 2014 - 2015 Season. **Note: Timeframe for submission is firm, and will not be extended.**

The "RENEW" Renewal Process - Utilize Table B

If your governmental entity is a participant under one of the following contracts - (PSD 4017548, 4017549, 4017550, and 4017551) - and upon receipt of your stated **desire to renew** with your updated ton quantity requirements, the State will work to finalize renewal on behalf of your governmental entity. Should you choose to renew, all terms and conditions shall remain the same as in the present contract, and you will be able to re-state desired quantities (with cap on quantity increases not to exceed 20.% more than your past year's quantity). **Complete Table B (only)** to indicate your intent to renew and state your desired quantity requirements.

Note that a renewal option is **not available** under current contracts (4017275, 4017276, 4017277, 4017278, 4017279, 4017280) and you should **Utilize Table A (only)** to indicate your intent to participant and state your quantity requirements for re-establishment by competitive bid new contract(s) for the 2014 - 2015 Season.

The "REBID" Procurement Process - Utilize Table A

Should a renewal option not exist, or should you wish to participate in the State's bid process for the 2014-2015 Season, complete **Table A** (only) to indicate your intent to participate in the bid process, your minimum purchase requirement, and your desired quantities at 100.%.

The State seeks to combine the needs of hundreds of governmental entities across Illinois into a single bid document in an effort to consolidate buying power, and to make it easier for vendors to respond to the individual needs of those hundreds of communities through a single bid response. Award is to the lowest responsible bidder meeting the terms & conditions of the solicitation. A single contract is completed for each vendor for all locations awarded through the competitive process. Each governmental unit places its own orders with the vendor in compliance with the contract.

CMS does not set pricing, nor does CMS buy salt for resale. Vendors offer pricing under a competitive bid process, in accordance with the Illinois Procurement Code and rules and the Illinois Joint Purchasing Act. CMS strives to utilize a consistent approach, to the greatest degree possible, in seeking to achieve as competitive of a process as possible.

Anticipated Terms – for the 2014 - 2015 Solicitation

This section applies to those units of government participating in the joint purchase of rock salt contract solicitation. Renewing entities will be governed under the existing contract(s). All participants will be required to abide by the respective contract terms and conditions. The major terms for the 2014-2015 Season are expected to be as follows:

1. Rock salt specification shall be in accordance with AASHTO Specification M143, Sodium Chloride Type 1, Grade 1, or an acceptable approved alternate.
2. Quantities shown in the invitation for bid are estimates only. The total ton quantity submitted shall be considered sufficient to service the seasonal needs of the local governmental unit, and may be adjusted as stated herein.
3. The purchase percentage agreement is consistent with last season's bid. We are asking local government to identify their purchase percentage commitment (choose one) on the Requisition Form. (Table-A Option)
 - 3.a. When submitting rock salt estimated usage for next winter, local governmental unit shall agree to purchase at least 80.% of the amount; and the vendor shall agree to furnish not less than 120.% of the awarded tonnage amount. (Please make selection on Requisition Form)
 - OR**
 - 3.b. When submitting rock salt estimated usage for next winter, local governmental unit shall agree to purchase at least 100.% of the amount; and the vendor shall agree to furnish not less than 120.% of the awarded tonnage amount. (Please make selection on Requisition Form)
 - 3.c. Each governmental unit is responsible for ensuring that the guaranteed purchase requirement is met before the end of the season (June 30, 2015).
4. Each governmental unit shall be responsible for issuing their own purchase orders against the resulting contract.
 - 4.a. **Governmental units are strongly encouraged to order early and to store as much salt as possible in order to help prevent potential salt shortages.** Governmental units need to make every effort to place orders in full truckload quantity of (22 - 25 tons). Requests for a quantity of less than a truckload will not be accepted.

4.b. Local governmental units reserve the right to purchase up to 50.% of the total award requirements prior to November 30, 2014 and the vendor shall notify each delivery point in advance of when shipment is to begin.

4.c. Vendors shall accept orders at any time during the period from the date of contract issue through the last day of the contract, or as mutually agreed upon by the vendor and contract participant.

5. Deliveries shall be accepted only on regular work days (Monday through Friday and excluding all State holidays) during regular work hours (7:30 a.m. to 4:00 p.m.), except when special arrangements have been made in advance with an appropriate agency or governmental representative at the delivery site.

All truck loads shall be covered with an approved weatherproof material, and all deliveries shall be Pre-Paid F.O.B. Destination as stated in the order document.

Truckloads containing foreign material such as mud, rocks, etc., may be rejected at the delivery site, and a replacement shipment scheduled by the contract vendor.

The State and Local Governmental Units reserve the right to require that some trucks occasionally be directed to a scale in the vicinity of the delivery point as a check on delivered truckloads.

Deliveries are to be made as soon as possible after receipt of an order, maximum time from receipt of an order placed by local governmental units after December 1.st shall not exceed seven working days, or as modified by Contract Order Guidelines.

Each governmental unit shall be responsible for the processing of vendor invoices in a timely manner to ensure prompt payment is made directly to the vendor.

6. CMS intends to continue to include a liquidated damages clause similar to the following:
From December 1, 2014 thru April 1, 2015; if the vendor is unable to make delivery within the required working days, governmental units shall have the right to retain \$.20 per ton per calendar day as liquidated damages on the undelivered portion of the order. If after seven days of liquidated damages assessment, the vendor has still failed to deliver as required, governmental units shall reserve the right to take action to remedy the failure of vendor performance in accordance with the contract.
7. For contract performance protection, the State will secure a performance bond from the contracted vendor, valued at 20.% of the total of the contract award dollar value.
8. In December 2014 the contract vendor(s) shall be required to have stockpile(s) in place located in or near Illinois covering 100.% of the total tonnage awarded for the northern regions of the State, and in January of 2014 the stockpile(s) located in or near Illinois covering 100.% of the tonnage awarded for all other regions of the State.
9. The contract price shall remain firm for the entire contract period up to the maximum 120.% guaranteed limit. Local governmental unit requirements over the maximum 120.% purchase threshold will be supplied by the vendor upon mutual agreement of the parties.

In the case of an emergency, efforts shall be made to have the vendor ship enough salt to aid affected local governmental units through the emergency situation.

This is an Opt-in Process

Participation in the State's procurement process for rock salt is **voluntary**, an opt-in process. CMS has no method to ensure vendor participation, nor control pricing that vendor's offer in the competitive bid process.

Local Communities are not inhibited nor restricted from seeking bids independently should they choose to do so. However, **by indicating** through this requisition process **your desire to either "RENEW" or to "REBID"** in the upcoming bid process, **you are committing your entity's participation**. The State will act in accordance with your submitted requisition.

We ask that you give immediate attention to this matter and allow reasonable mailing time or fax response submittal to ensure that we receive your salt request prior to the deadline. Return your Joint Purchasing Requisition via mail or Fax , or both, no later than **5:00 p.m. March 28, 2014**. Note that this **deadline is firm**, and will not be extended.

We thank you for your consideration and welcome your participation in the upcoming bid. Any questions you have in completing the form or concerning the rock salt bid/contract can be directed to the following:

Wayne Ilsley, CPPB, Buyer
Department of Central Management Services
Bureau Of Strategic Sourcing – Commodities & Equipment
Room 801 William G. Stratton Office Building
401 South Spring Street, Springfield, IL 62706
Phone: (217) 782-8091 Fax: (217) 782-5187

Date/Time: Mar. 27. 2014 4:43PM

File No. Mode	Destination	Pg(s)	Result	Page Not Sent
1501 Memory TX	912177825187	P. 1	OK	

Reason for error

- M. 1) Hang up or line fall
- M. 3) No answer
- M. 5) Exceeded max. E-mail size
- E. 2) Busy
- E. 4) No facsimile connection
- E. 6) Destination does not support IP-Fax



ILLINOIS

JOINT PURCHASING REQUISITION

PLEASE RETURN TO:

Illinois Department of
Central Management Services
801 Wm. G. Stratton Building
401 S. Spring Street
Springfield, IL 62706
Fax: (217) 782-5187

No Thank You, But keep on mailing list. Opt-Out-> Our unit does not want to participate in the CY 2014-2015 Contract Re-procurement. Notice-> Please complete and return the Contact Information below to remain on the mailing list.

Joint Purchasing #: 12326-3338

Government Unit: Village of Grayslake

Mailing Address: 10 S. Seymour Avenue

City / State / Zip: Grayslake IL 60030

County: Lake

Contact Person: Peter Riggs

Telephone Number: 847-223-8515

Fax Number: 847-231-5123

Contact Email: priggs@villageofgrayslake.com

Date: 3 / 13 / 2014

Delivery Point
(Provide Delivery Details To Contract)
(Vendor At Time Of Order Placement)

Public Works
505 Burg Avenue
Grayslake, IL 60030

- Please provide Email Address

***** Participant, Complete Only One - Either "Table-A" or "Table-B" Below *****

Table A: Complete this table to have the State SOLICIT BIDS for your governmental entity

ITEM DESCRIPTION	QUANTITY (Total Tonnage)	UNIT MEASURE (22-25 Ton / Truck)	AMOUNT BUDGETED (Local Governmental Use Only)
AASHTO M143 Road Salt or Equivalent		Tons	
Rock Salt, Bulk		Tons	

Please note your Purchase Commitment Percentage for total tonnage quantity stated above (choose one):
 OPTION 1 80% minimum purchase requirement/120% maximum purchase requirement
 OPTION 2 100% minimum purchase requirement/120% maximum purchase requirement

***** Participant, Complete Only One - Either "Table-A" Above or "Table-B" Below *****

Table B: Complete this table to have the State RENEW for your governmental entity (ONLY)

ITEM DESCRIPTION	QUANTITY (Total Tonnage)	UNIT MEASURE (22-25 Ton / Truck)	AMOUNT BUDGETED (Local Governmental Use Only)
AASHTO M143 Road Salt or Equivalent		Tons	
Rock Salt, Bulk	<u>1,000</u>	Tons	<u>\$58,432.50</u>

Note: Renewal is available ONLY under Contracts PSD 4017548, 4017549, 4017550, or 4017551 for the CY 2013-2014 season. Your quantity may not exceed more than a 20% increase of last season's quantity, and price cannot increase more than 5% of last season's price. Other Terms & Conditions of Contract will remain the same as last year. Check Contract # Below:
 Note Current Contract Number: PSD 4017548 () or PSD 4017549 (X) or PSD 4017550 () or PSD 4017551 ()

I certify that funds are available for the purchase of the items on this Requisition and that such items are for the sole use of this governmental unit, and not for personal use of any official or individual or re-sale.

In addition, I agree to abide by the Joint Purchasing Procedure established by the Department of Central Management Services.

Mike Ellis
 SIGNATURE OF AUTHORIZED OFFICIAL OR AGENT
 TITLE: Village Manager
 Printed on Recycled Paper



May 16, 2014

North American Salt Company
Compass Minerals
Attn: Sean Lierz, Senior Sales Manager – Highway Sales
9900 West 109th St.
Overland Park, KS 66210

Re: Lake County Division of Transportation Joint Bulk Rock Salt Purchase

Pursuant to the joint purchasing bid conducted through Lake County Division of Transportation on April 10, 2014, the Village of Grayslake has awarded the **purchase of bulk rock salt** to your firm.

If you have any questions, please feel free to contact me at (847) 223-8515.

Sincerely,

VILLAGE OF GRAYSLAKE

Brett Kryska
Administrative Services & Contracting Manager



April 4, 2014

Dear Sir / Madam:

North American Salt Company (NASC) appreciates the opportunity to submit a rock salt bid to Lake County for the 2014/2015 season. Due to the intensity of this past season's winter and in an effort to assist us in better servicing your needs moving forward, we are asking the Lake County bid participants to accept the following amendments to the current bid documents. Acceptance of these amendments will allow NASC to better service your requirements for the coming year by optimizing inventory levels at your service depot.

1. Bid is binding for thirty (30) days after the bid opening date.
2. NASC will not be able to accept a secondary or back-up award.
3. The participants agree to purchase 80% of the base bid quantity (49,410 tons total) and NASC agrees to provide up to 100% of the base quantity. The base quantity amount is negotiable.
4. The participants also agree not to take any tons prior to June 1, 2014.
5. The participants agree to take delivery of the 80% minimum on or before March 31, 2015. (Please understand that NASC is unable to carry over inventory at our depot.)
6. 7 day delivery window only applies to tons ordered after November 1 of the given contract year.
7. Contract expires on March 31, 2015. Contract may be extended for up to two (2) additional years upon mutual agreement. Pricing for contract extensions is negotiable. Quantity for extensions is also negotiable.

Should you have questions please do not hesitate to call me on my direct line at (913) 344-9330.

Sincerely,

A handwritten signature in black ink that reads 'Sean Lierz'. The signature is written in a cursive, flowing style.

Sean Lierz
Senior Sales Manager-Highway Sales



April 14, 2014

Dear Sir / Madam:

North American Salt Company (NASC) appreciates the opportunity to submit a rock salt bid to Lake County for the 2014/2015 season. Due to the intensity of this past season's winter and in an effort to assist us in better servicing your needs moving forward, we are asking the Lake County bid participants to accept the following amendments to the current bid documents. Acceptance of these amendments will allow NASC to better service your requirements for the coming year by optimizing inventory levels at your service depot.

1. Bid is binding for thirty (35) days after the bid opening date. Bid participants must issue an award or intent to award within this period.
2. NASC will not be able to accept a secondary or back-up award.
3. The participants agree to purchase 80% of the base bid quantity (49,410 tons total) and NASC agrees to provide up to 100% of the base quantity, not 120%. The base quantity amount is negotiable.
4. The participants also agree not to take any tons prior to June 1, 2014.
5. The participants agree to take delivery of the 80% minimum (or up to 100%) on or before April 30, 2015. (Please understand that NASC is unable to carry over inventory at our depot.)
6. 7 day delivery window only applies to tons ordered after November 1 of the given contract year.
7. Contract expires on April 30, 2016. The contract shall be in effect for a two (2) year period from date of award with no extensions. Bid prices are firm for first year. Contract escalator provision applies after the first one (1) year period (price increase not to exceed 5%). Quantity for year two (2) of agreement shall not increase by more than 20%.

Should you have questions please do not hesitate to call me on my direct line at (913) 344-9330.

Sincerely,

Sean Lierz
Senior Sales Manager-Highway Sales



Lake County

Purchasing Division

<http://doingbusiness.lakecountyil.gov/>

Please note the submission location is:

Lake County Central Permit Facility

Attn: Purchasing Division

500 W. Winchester Road
Libertyville, IL 60048

Lake County Libertyville Campus



1. Central Permit Facility
2. Winchester House
3. Lake County Public Works
4. Lake County Division of Transportation

Contact information for Lake County Purchasing is:

Purchasing Division

Phone 847-377-2992

Fax 847-984-5889

Email: purchasing@lakecountyil.gov

ALL SUBMITTALS SHOULD BE LABELED ACCORDINGLY. PLEASE USE BELOW LABEL FOR YOUR CONVENIENCE.





BID No. 14040

Bid Description:

Purchase of BULK ROCK SALT
for the Lake County Division of
Transportation and other Local
Governmental Units

BID Due Date: April 10, 2014
at 2:00pm

Submit Bid to:

Lake County Central Permit Facility
ATTN: PURCHASING DIVISION
500 W. Winchester Road
Libertyville, IL 60048

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Lake County Purchasing Division
 18 North County Street Ninth Floor-Admin
 Waukegan, Illinois 60085-4350
 (847) 377-2929

E-Mail: purchasing@lakecountyil.gov

Access Bid Results:
<http://www.lakecountyil.gov/>

INVITATION TO BID VENDOR INFORMATION

COMPANY NAME: _____
 ADDRESS: _____
 CITY, STATE, ZIP CODE: _____

SUBMISSION INFORMATION

INVITATION: # 14040
 BID OPENING DATE: April 10, 2014
 TIME: 2:00 P.M. Local Time
 LOCATION: Central Permit Facility
 Attn: Purchasing Division
 500 W. Winchester Road
 Libertyville, IL 60048

Submit 1 original & 1 electronic copy on a CD or flash drive

ISSUANCE DATE: March 12, 2014
 BUYER: Larry Wollheim

PURCHASE OF BULK ROCK SALT FOR THE LAKE COUNTY DIVISION OF TRANSPORTATION, LIBERTYVILLE, IL AND OTHER LOCAL GOVERNMENTAL UNITS

BID SHEET 1 OF 2
BIDDERS SHALL FILL IN THE INFORMATION ON THIS BID SHEET, INCLUDING PROVIDING A SIGNATURE WHERE INDICATED BELOW. IN ADDITION, BIDDERS SHALL PROVIDE PRICING ON BID SHEET 2 OF 2, FOLLOWING THIS PAGE.
Bid Security: Bids shall be accompanied by bid security in an amount not less than five percent (5%) of the amount of the total bid.

NOTE TO BIDDERS: Any and all exceptions to these specifications MUST be clearly and completely indicated on the bid sheet. Attach additional pages if necessary. Please be advised that any exceptions to these specifications may cause your bid to be disqualified.

If a bid includes any exceptions, Bidders must insert an "X" in the following box indicating a bid submission with exceptions.

Bidder suggests the following substitutions, and will reduce this Bid in the amount shown for each accepted item.

Item Specified	Substitution	Amount to Reduce Bid
_____	_____	_____
_____	_____	_____

THE SECTION BELOW MUST BE COMPLETED IN FULL AND SIGNED

PROMPT PAYMENT DISCOUNT: _____% _____DAYS

The undersigned hereby certifies that they have read and understand the contents of this solicitation and agree to furnish at the prices shown any or all of the items above, subject to all instructions, conditions, specifications and attachments hereto. Failure to have read all the provisions of this solicitation shall not be cause to alter any resulting contract or to accept any request for additional compensation. By signing this bid document, the bidder hereby certifies that they are not barred from bidding on this contract as a result of a violation of either Section 33E-3 or 33E-4 of the Illinois Criminal Code of 1961, as amended.

Authorized Signature: _____

Company Name: _____

Typed/Printed Name: _____

Date: _____

Title: _____

Telephone Number: _____

E-mail: _____

Fax Number: _____

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Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units

BID SHEET 2 OF 2

Bid Opening Date: April 10, 2014

Bidder Name: _____

Bidder Address: _____

Bid Item #	Local Governmental Unit	Quantity: Estimated Usage	Unit of Measure	Column A	Column B	Column C	Column D
				Unit Price for 80 % to 120% of the Estimated Usage	Extended Total of Column A, based on 100% of the Estimated Usage	Unit Price for 120% to 150% of the Estimated Usage	Delivery Prior to November 1.
				BID Unit Price	Bid Extension	BID Unit Price ONLY	BID Unit Price ONLY
1	Lake County Division of Transportation	18,000	Ton				
2	Antioch Township Highway Department	500	Ton				
3	Avon Township	700	Ton				
4	Village of Bannockburn	60	Ton				
5	Village of Beach Park	500	Ton				
6	Village of Buffalo Grove	3,500	Ton				
7	Cuba Township	4,000	Ton				
8	Village of Deerfield	1,500	Ton				
9	Freemont Township	700	Ton				
10	Village of Glenview	2,000	Ton				
11	Village of Grayslake	1,500	Ton				
12	Village of Gurnee	1,000	Ton				
13	Village of Hainesville	350	Ton				
14	City of Highland Park	2,000	Ton				
15	City of Lake Forest	500	Ton				
16	Lake Villa Township	1,000	Ton				

Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units

BID SHEET 2 OF 2

Bid Item #	Local Governmental Unit	Quantity: Estimated Usage	Unit of Measure	Column A	Column B	Column C	Column D
				Unit Price for 80 % to 120% of the Estimated Usage	Extended Total of Column A, based on 100% of the Estimated Usage	Unit Price for 120% to 150% of the Estimated Usage	Delivery Prior to November 1.
				BID Unit Price	Bid Extension	BID Unit Price ONLY	BID Unit Price ONLY
17	Village of Libertyville	2,200	Ton				
18	Village of Lincolnshire	200	Ton				
19	Newport Township	200	Ton				
20	City of Park City	300	Ton				
21	Village of Round Lake	600	Ton				
22	Village of Round Lake Beach	1,000	Ton				
23	Vernon Township	920	Ton				
24	Village of Vernon Hills	1,600	Ton				
25	Village of Wadsworth	800	Ton				
26	Warren Township	2,000	Ton				
27	Wauconda Township	1,000	Ton				
28	Waukegan Township	80	Ton				
	TOTAL	48,710	Ton				

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**Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units
CONTACT INFORMATION AND LOCATIONS**

Bid Item #	Local Governmental Unit	Commitment	Contact Information	Delivery Location
1	Lake County Division of Transportation	18,000 tons	Kevin Kerrigan 600 W. Winchester Rd. Libertyville, IL 60048 P: (847) 377-7498 kkerrigan@lakecountyl.gov	600 W Winchester Road Libertyville, IL 60048
2	Antioch Township Highway Department	500 tons	Mark Ring Antioch Township Highway Dept. P: (847) 395-2070 antiochtownship Hwy@sbcglobal.net	933 Bartlett Avenue Antioch, IL 60072
3	Avon Township	700 tons	Avon Township Highway Department 389 W Main Street Hainesville, IL 60073 Attn: Highway Commissioner Bob Kula P: (847) 546-7480 bob@avontownship.com	389 W. Main Street Hainesville, IL 60073
4	Village of Bannockburn	60 tons	Linda McCulloch T: 847.945.6080 LMcColloch@villageofbannockburn.org	620 Anthony Trail Northbrook, IL 60062
5	Village of Beach Park	500 tons	Gene Gross Superintendent of Public Works P: (847) 868-4429 gene.gross@villageofbeachpark.com	40185 N. Glendale Rd Beach Park, IL 60099
6	Village of Buffalo Grove	3,500 tons	Brett Robinson Purchasing Manager P: (847) 459-2525 brobinson@vbg.org	Buffalo Grove Public Service Center 51 Raupp Boulevard Buffalo Grove, IL 60089
7	Cuba Township	4,000 tons	Randall Marks, Commissioner P: (847) 381-1924 randymark@cubaroads.com	28000 W Cuba Road Barrington, IL 60010
8	Village of Deerfield	1,500 tons	Eric Oscarson Assistant to the Director of Public Works and Engineering Village of Deerfield 465 Elm Street Deerfield, IL 60015 P: (847) 719-7462 eoscarson@deerfield.il.us	465 Elm Street Deerfield, IL 60015
9	Freemont Township	700 tons	Bill Grinnell P: (847) 223-2847 fremonthwy@tds.net	22376 W. Erhart Road Mundelein, IL 60060
10	Village of Glenview	2,000 tons	Jerry Burke Director of Public Works 1333 Shermer Road Glenview, IL 60026 P: (847) 904-4525 jburke@glenview.il.us	1333 Shermer Rd Glenview, IL 60026
11	Village of Grayslake	1,500 tons	Peter Riggs P: (847) 223-8515	585 Berry Avenue Grayslake, IL 60030
12	Village of Gurnee	1,000 tons	Thomas J. Rigwood Director of Public Works Village of Gurnee 1151 Kilborne Rd. Gurnee, IL 60031 P: (847) 599-6800 x 6811 trigwood@village.gurnee.il.us	1511 Kilborne Rd Gurnee, IL 60031

**Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units
CONTACT INFORMATION AND LOCATIONS**

Bid Item #	Local Governmental Unit	Commitment	Contact Information	Delivery Location
13	Village of Hainesville	350 tons	Jeff Gately - Public Works Superintendent Village of Hainesville P: (847) 223-2032 jeffgately@hainesville.org	389 Main Street Hainesville, IL 60073
14	City of Highland Park	2,000 tons	Ramesh Kanapareddy, P.E., CFM Director of Public Works City of Highland Park 1150 Half Day Road Highland Park, IL 60035 P: (847) 432-0807 F: (847) 432-9907 www.cityhpil.com	1150 Half Day Road Highland Park, IL 60085
15	City of Lake Forest	500 tons	Michael Thomas, Director of Public Works The City of Lake Forest 800 N. Field Drive Lake Forest, IL 60045 P: (847) 810-3540 F: (847) 615-4295 thomasm@cityoflakeforest.com	City of Lake Forest 800 N. Field Drive Lake Forest, IL 60045
16	Lake Villa Township	1,000 tons	Jim Jorgensen Lake Villa Township Highway Commissioner P: (847) 356-5831 C: (847) 721-5831	37855 N Fairfield Lake Villa, IL 60046
17	Village of Libertyville	2,200 tons	John Heinz- Director of Public Works P: (847) 918-2016 C: (847) 344-1338 jheinz@libertyville.com	600 North Avenue Libertyville, IL 60048
18	Village of Lincolnshire	200 tons	Scott Pippen, Superintendent of Administration, Fleet Services, & Facilities Village of Lincolnshire One Olde Half Day Road Lincolnshire, IL 60069 P: (847) 913-2382 F: (847) 913-0869 SPIPPE@VILLAGE.LINCOLNSHIRE.IL.US	One Olde Half Day Road Lincolnshire, IL 60069
19	Newport Township	200 tons	Rodger Edmonds Newport Township Highway Commissioner P.O. Box 312 Russell, IL 60075 P: (847) 812-9546 P: (847) 395-7708 newporthighwaydept@gmail.com	TENTATIVE 14155 W. Wadsworth Road Wadsworth, IL 60083
20	City of Park City	300 tons	Kenneth Magnus, City Engineer 3355 Belvidere Road Park City, IL 60085 P: (847) 623-5030 Kenneth.magnus@parkcityil.org	2 LOCATIONS 3355 Belvidere Road Park City, IL 60085 3516 W Washington Street Gurnee, IL 60031
21	Village of Round Lake	600 tons	Ron Kroop, P.E. Round Lake Public Works Director P: (847) 546-0962 rkroop@roundlake.com	751 W. Town Line Road Round Lake, IL 60073
22	Village of Round Lake Beach	1,000 tons	Gary Gramhofer - Public Works Director Village of Round Lake Beach 911 Lotus Drive 7 Round Lake Beach, IL 60073 P: (847)546-8752 ggramhofer@rlbeach.org	911 Lotus Drive Round Lake Beach, IL 60073

**Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units
CONTACT INFORMATION AND LOCATIONS**

Bid Item #	Local Governmental Unit	Commitment	Contact Information	Delivery Location
23	Vernon Township	920 tons	Bryant Schroeder Vernon Township Highway Commissioner Work: 847-634-4600 Cell: 847-812-2595 Fax: 847-634-8764	Vernon Township Highway Department 3050 N. Main Street Buffalo Grove, IL 60089
24	Village of Vernon Hills	1,600 tons	David H. Brown, P.E., CFM Director of Public Works/Village Engineer 490 Greenleaf Drive Vernon Hills, IL 60061 P: (847) 918-3544 daveb@vhills.org	490 Greenleaf Drive Vernon Hills, IL 60061
25	Village of Wadsworth	800 tons	Moses Amidei 14155 W Wadsworth Road Wadsworth, IL 60083 P: (847) 336-7771 mamidei@villageofwadsworth.org	14155 W Wadsworth Road Wadsworth, IL 60083
26	Warren Township	2,000 tons	Jerry Rudd Highway Commissioner Warren Township Highway Department 17801 Washington Street Gurnee, IL 60031 P: (847)244-1101 x3 highway@warrentownship.net	Warren Township Highway Department 17801 Washington Street Gurnee, IL 60031
27	Wauconda Township	1,000 tons	Joe Munson Wauconda Highway Commissioner 505 W Bonner Road Wauconda, IL 60084 P: (847) 526-8085 F: (847) 487-8749	505 W Bonner Road Wauconda, IL 60084
28	Waukegan Township	80 tons	Michael Hewitt Highway Commissioner Waukegan Township Highway Dept. 36117 N. Green Place Waukegan, IL 60087 P: (847) 662-7208 C: (224) 723-7536 H: (847) 244-2742	36117 N Green Place Waukegan, IL 60087
	TOTAL	48,710 TONS		

LAKE COUNTY - INVITATION FOR BIDS: TERMS AND CONDITIONS

1. **AUTHORITY.** This Invitation for Bids is issued pursuant to applicable provisions of the Lake County Purchasing Ordinance.
2. **BID OPENING.** Sealed bids will be received at the Lake County Purchasing Department until the date and time specified, at which time they shall be opened in public. Late bids shall be rejected and returned unopened to the sender. Lake County does not prescribe the method by which bids are to be transmitted; therefore, it cannot be held responsible for any delay, regardless of the reason, in transmission of the bids.
3. **BID PREPARATION.** Bids must be submitted on this form and all information and certifications called for must be furnished. Bids submitted in any other manner, or which fail to furnish all information or certificates required, may be summarily rejected. Bids may be modified or withdrawn prior to the time specified for the opening of bids. Bids shall be filled out legibly in ink or typewritten with all erasures, strike overs and corrections initialed in ink by the person signing the bid. The bid shall include the legal name of the bidder, the complete mailing address, and be signed in ink by a person or persons legally authorized to bind the bidder to a contract. Name of person signing should be typed or printed below the signature.
4. **BID ENVELOPES.** Envelopes containing bids must be sealed and addressed to the County of Lake Purchasing Division. The name and address of the bidder and the Invitation Number must be shown in the upper left corner of the envelope.
5. **ERRORS IN BIDS.** Bidders are cautioned to verify their bids before submission. Negligence on the part of the bidder in preparing the bid confers no right for withdrawal or modification of the bid after it has been opened. In case of error in the extension of prices in the bid, the unit prices will govern.
6. **RESERVED RIGHTS.** The County of Lake reserves the right at any time and for any reason to cancel this Invitation for Bids, accept or reject any or all bids or any portion thereof, or to accept an alternate bid. The County reserves the right to waive any immaterial defect in any bid. Unless otherwise specified by the bidder or the County, the County has ninety (90) days to accept. The County may seek clarification from any bidder at any time and failure to respond promptly is cause for rejection.
7. **INCURRED COSTS.** The County will not be liable for any costs incurred by bidders in replying to this Invitation for Bids.
8. **AWARD.** It is the intent of the County to award a contract to the lowest responsible bidder meeting specifications. The County reserves the right to determine the lowest responsible bidder on the basis of an individual item, groups of items, or in any way determined to be in the best interests of the County. Award will be based on the following factors (where applicable): (a) adherence to all conditions and requirements of the bid specifications; (b) price; (c) qualifications of the bidder, including past performance, financial responsibility, general reputation, experience, service capabilities, and facilities; (d) delivery or completion date; (e) product appearance, workmanship, finish, taste, feel, overall quality, and results of product testing; (f) maintenance costs and warranty provisions; and (g) repurchase or residual value.
9. **PRICING.** The price quoted for each item is the full purchase price, including delivery to destination, and includes all transportation and handling charges, premiums on bonds, material or service costs, patent royalties and all other overhead charges of every kind and nature. Unless otherwise specified, prices shall remain firm for the contract period.
10. **DISCOUNTS.** Prices quoted must be net after deducting all trade and quantity discounts. Where cash discounts for prompt payment are offered, the discount period shall begin with the date of receipt of a correct invoice or receipt or final acceptance of goods, whichever is later.
11. **TAXES.** Lake County is not subject to Federal Excise Tax. Per Illinois Compiled Statutes, 35 ILCS 120/2-5, Lake County is exempt from state and local taxes.
12. **SPECIFICATIONS.** Reference to brand names and numbers is descriptive, but not restrictive, unless otherwise specified. Bids on equivalent items will be considered, provided the bidder clearly states exactly what is proposed to be furnished, including complete specifications. Unless the bidder specified otherwise, it is understood the bidder is offering a referenced brand item as specified or is bidding as specified when no brand is referenced, and does not propose to furnish an "equal." The County reserves the right to determine whether a substitute offer is equivalent to and meets the standard of quality indicated by the brand name and number.
13. **SAMPLES.** Samples of items, when called for, must be furnished free of expense and, if not destroyed in the evaluation process, will, upon request, be returned at the bidder's expense. Request for the return of samples must accompany the sample and include UPS Pickup Slip, postage or other acceptable mode of return. Individual samples must be labeled with bidder's name, invitation number, item reference, manufacturer's brand name and number.
14. **INTERPRETATION OR CORRECTION OF BIDDING DOCUMENTS.** Bidders shall promptly notify the County of any ambiguity, inconsistency or error which they may discover upon examination of the bidding documents. Interpretations, corrections and changes will be made by addendum. Each bidder shall ascertain prior to submitting a bid that all addenda have been received and acknowledged in the bid.
15. **INDEMNIFICATION.** The Seller shall indemnify and hold harmless the County, its agents, officials, and employees from and against all injuries, losses, claims, suits, costs and expenses which may accrue against the County as a consequence of granting the Contract.
16. **DEFAULT.** Time is of the essence of this contract and if delivery of acceptable items or rendering of services is not completed by the time promised, the County reserves the right, without liability, in addition to its other rights and remedies, to terminate the contract by notice effective when received by Seller, as to stated items not yet shipped or services not yet rendered and to purchase substitute items or services elsewhere and charge the Seller with any or all losses incurred. The County shall be entitled to recover its attorney's fees and expenses in any successful action by the County to enforce this contract.
17. **INSPECTION.** Materials or equipment purchased are subject to inspection and approval at the County's destination. The County reserves the right to reject and refuse acceptance of items which are not in accordance with the instructions, specifications, drawings or data of Seller's warranty (express or implied). Rejected materials or equipment shall be removed by, or at the expense of, the Seller promptly after rejection.
18. **WARRANTY.** Seller warrants that all goods and services furnished hereunder will conform in all respects to the terms of this solicitation, including any drawings, specifications or standards incorporated herein, and that they will be free from latent and patent defects in materials, workmanship and title, and will be free from such defects in design. In addition, Seller warrants that said goods and services are suitable for, and will perform in accordance with, the purposes for which they are purchased, fabricated, manufactured and designed or for such other purposes as are expressly specified in this solicitation. The County may return any nonconforming or defective items to the Seller or require correction or replacement of the item at the time the defect is discovered, all at the Seller's risk and expense. Acceptance shall not relieve the Seller of its responsibility.
19. **REGULATORY COMPLIANCE.** Seller represents and warrants that the goods or services furnished hereunder (including all labels, packages and container for said goods) comply with all applicable standards, rules and regulations in effect under the requirements of all Federal, State and local laws, rules and regulations as applicable, including the Occupational Safety and Health Act as amended, with respect to design, construction, manufacture or use for their intended purpose of said goods or services. Seller shall furnish "Material Safety Data Sheets" in compliance with the Illinois Toxic Substances Disclosure to Employees Act.
20. **EQUAL EMPLOYMENT OPPORTUNITY.** Contractor shall comply with the Illinois Human Rights Act, 775 ILCS 5/1-101 et seq., as amended and any rules and regulations promulgated in accordance therewith, including, but not limited to the Equal Employment Opportunity Clause, Illinois Administrative Code, Title 44, Part 750 (Appendix A), which is incorporated herein by reference. Furthermore, the Contractor shall comply with the Public Works Employment Discrimination Act, 775 ILCS 10/0.01 et seq., as amended.
21. **ROYALTIES AND PATENTS.** Seller shall pay all royalties and license fees. Seller shall defend all suits or claims for infringement of any patent, copyright or trademark rights and shall hold the County harmless from loss on account thereof.
22. **LAW GOVERNING.** This contract shall be governed by and construed according to the laws of the State of Illinois. Jurisdiction and venue shall be found exclusively in the 19th Judicial Circuit Court, State of Illinois.

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Bid # 14040

PURCHASE OF BULK ROCK SALT FOR THE LAKE COUNTY DIVISION OF TRANSPORTATION, LIBERTYVILLE, IL AND OTHER LOCAL GOVERNMENTAL UNITS

1. OVERVIEW

Lake County is interested in purchasing Bulk Rock Salt for snow and ice control, meeting with the requirements of **AASHTO SPECIFICATION M143, SODIUM CHLORIDE TYPE 1, GRADE 1**. This bid is to furnish and deliver the specified Bulk Rock Salt. The Lake County Division of Transportation, and other specified Local Governmental Units, will be participating in this joint purchase venture. Lake County and other Local Governmental Units will be procuring salt for all winter maintenance uses for County and Local Governmental Units to provide road salt for the safety of the traveling public on Lake County roadways. All freight and delivery charges shall be included in the bid prices.

Lake County plans to issue this Invitation to Bid in March, with the intention of placing orders for portions of Bulk Rock Salt for an EARLY DELIVERY. Therefore, a Unit Price item is included on Bid Sheet 2 of 2, Column D, to allow for a Unit Price for EARLY DELIVERY, for orders placed for delivery prior to November 1.

2. WORK INCLUDED

The work to be performed by the Contractor shall include furnishing and delivering of the awarded items to the Lake County Division of Transportation, 600 West Winchester Road, Libertyville, IL 60048, and directly to other, participating Local Governmental Units.

3. SUBMISSION OF BIDS

Bids will be accepted until **2:00 p.m. local time, April 10, 2014**, at the Lake County Central Permit Facility, ATTN: PURCHASING DIVISION, 500 W. Winchester Road, Libertyville, IL 60048.

Each bid must include the following completed and signed forms and submissions:

- a. "Invitation to Bid" Form: Bid Sheet 1 of 2 and Bid Sheet 2 of 2.
- b. (1) Complete electronic submission on a CD or a flash drive.
- c. Bid Security.
- d. Contractor Qualification Form.
- e. References Form.
- f. Appendix A, Sustainability Statement.
- g. Value added services.

4. PRODUCT SUPPLIED

All Bulk Rock Salt supplied for this bid shall meet or exceed the Bid Specifications herein.

5. AWARD

Lake County intends to issue an award for the Lake County portion of this bid, refer to the Bid Sheet – Column B, to the lowest responsive and responsible bidder that is in compliance with the specifications, terms, conditions and evaluation criteria contained herein. However, the participating Local Governmental Units reserve the right to split their awards, refer to the Bid Sheet – Column B, if such award is deemed to be in the best interests of the participating Local Governmental Units. All other participating Local Governmental Units will issue individual awards, in accordance with the provisions of each participating Local Governmental Unit.

6. PRECEDENCE

Where there appears to be variances or conflicts, the following order of precedence shall prevail: Lake County Specifications; Lake County General Terms & Conditions, Lake County Invitation for Bids General Terms & Conditions and the Contractor's Bid Response.

7. BID PRICE

Pricing is to be submitted for the provision and delivery of all products as per specifications. The bid price shall be the net price charged per item; F. O. B. delivered, freight prepaid and included in the bid price to Lake County, and other local Governmental Units, including all discounts.

8. CONTRACTOR QUALIFICATIONS AND EVALUATION CRITERIA

All bidders must be qualified suppliers and demonstrate their capability to provide products required in accordance with the bid specifications. Bidders shall complete and submit the Contractors Qualification Form with their bid.

Bids shall be evaluated as follows: (not listed in order of priority):

- Bid price
- Compliance with the specifications as set forth herein. Bidders shall include an additional page (s) listing any non-compliance to the specifications. If any non-compliance to the specifications exists, Bidders shall insert an "X" in the Exception box on Page 3, Bid Sheet 1 of 1.
- Compliance with the delivery requirements
- References provided where similar products have been provided
- Number of years in business

9. DELIVERY REQUIREMENTS

The required products shall be delivered to the specified location in accordance with the **DELIVERY REQUIREMENTS** section of the **SPECIAL CONDITIONS** herein.

10. DELIVERY CONDITIONS

Specified products shall be bid F.O.B. Destination, with all freight and transportation charges included in the bid price. The term F.O.B. Destination shall mean delivered to a specified location. Any claim for loss or damage shall be between the Contractor and the carriers, movers, riggers, etc.

11. TERM

This contract shall be in effect for a two (2) year period from the date of award. Lake County, and other local Governmental Units, reserves the right to renew this contract, or any part of this contract, for three (3) additional one (1) year period(s), subject to acceptable performance by the contractor. At the end of any contract term, Lake County reserves the right to extend this contract for a period of up to sixty (60) days for the purpose of getting a new contract in place. For any year beyond the initial year, this contract is contingent on the appropriation of sufficient funds; no charges shall be assessed for failure of the County to appropriate funds in future contract years

12. ESCALATOR PROVISION

Prices throughout the initial term of the contract shall remain firm/fixed for the first one (1) year period. Written requests for price revisions after the first one (1) year period shall be submitted at least sixty (60) days in advance of the annual contract period. Requests must be based upon and include documentation of the actual change in the costs of the components involved in the contract and shall not include overhead and profit. Changes in the contract price shall be made in the amount of the actual change in Contractor cost or the percentage change in the U.S. Average Consumer Price Index for the Midwest Urban - per category "All Items," whichever is less. Surcharges for fuel and/or other costs shall not be allowed. Manufacturer and/or Warehouse Distributor's price sheets or an equivalent document showing the new pricing may be considered sufficient documentation for a price change. **PRICE INCREASES SHALL NOT EXCEED 5.0%, FOR ANY YEAR.** The County reserves the right to reject any price increase and to terminate the contract.

13. JURISDICTION, VENUE, CHOICE OF LAW

This contract shall be governed by and construed according to the laws of the State of Illinois. Jurisdiction and venue shall be exclusively found in the 19th Judicial Circuit Court, State of Illinois.

14. INVOICES AND PAYMENTS

The Contractor shall submit an invoice(s) detailing the services and products provided in accordance with the payment provisions of this contract, to each participating Local Governmental Unit ordering Rock Salt. Invoice shall show the

purchase order number and the address where the product or service was provided. Payment shall be made in accordance with the Local Government Prompt Payment Act. Payment will not be made on invoices submitted later than six-months (180 days) after delivery of goods and any statute of limitations to the contrary is hereby waived.

15. BID REVIEW

After bid submittal, bids may be subjected to subsequent review. Lake County, and other local Governmental Units, reserves the right to conduct follow up reference checks, request additional information or perform other activities related to comprehensive bid review and determination of the lowest responsive and responsible bidder who best meets the specifications.

16. NON-ENFORCEMENT BY LAKE COUNTY AND OTHER LOCAL GOVERNMENTAL UNITS

The Contractor shall not be excused from complying with any of the requirements of the contract because of any failure on the part of Lake County, and other local Governmental Units, on any one or more occasions, to insist on the Contractor's performance or to seek the Contractor's compliance with any one or more of said terms or conditions.

17. REFERENCES

References must be provided as requested on the Reference Page. Bidders shall complete and submit the Reference Form with their bid.

18. ADDENDA

Any and all changes to the specifications and terms and conditions of this Bid are valid only if they are included by written addendum to all bidders, which will be e-mailed prior to the bid opening date to all who are known to have received a complete Invitation to Bid. Each potential Bidder shall acknowledge receipt of any addenda by signing such addendum and returning a copy to the Lake County Purchasing Division prior to, or along with, a sealed bid. Each Bidder, by acknowledging receipt of any addenda, is responsible for the contents of the addenda and any changes to the bid therein. Failure of any bidder to receive any such addendum or interpretation shall not relieve the bidder from obligation under this bid as submitted. Addenda are available on the Lake County Web-Site at <http://www.lakecountyyil.gov/Finance/purchasing/Pages/BidsRFPs.aspx>

19. ADDITIONAL INFORMATION

Should the bidder require additional information about this bid, please email to purchasing@lakecountyyil.gov no less than seven (7) days prior to the bid opening date. Questions may also be faxed to Lake County Purchasing Division (847) 984-5889. ANY and ALL changes to these specifications are valid only if they are included by written Addendum to All Bidders. No interpretation of the meaning of the plans, specifications or other contract documents will be made orally. Failure of any bidder to receive any such addendum or interpretation shall not relieve the bidder from obligation under this bid as submitted. All addenda so issued shall become part of the bid documents. Failure to request an interpretation constitutes a waiver to later claim that ambiguities or misunderstandings caused a bidder to improperly submit a bid.

20. HOLD HARMLESS CLAUSE

The Contractor agrees to indemnify, save harmless and defend Lake County, its agents, servants, employees, and each of them against and hold it and them harmless from any and all lawsuits, claims, demands, liabilities, losses, and expenses; including court costs and attorney's fees for or on account of any injury to any person, or any death at any time resulting from such injury, or any damage to property, which may arise or which may be alleged to have arisen out of, or in connection with the work covered by this project. The foregoing indemnity shall apply except if such injury is caused directly by the willful and wanton conduct of Lake County, its agents, servants, or employees or any other person indemnified hereafter.

21. INSURANCE

All Contracts may be subject to change

The contractor must obtain, for the Contract term and any extension of it, insurance issued by a company or companies qualified to do business in the State of Illinois with an A.M. Best Rating of at least A-. Insurance in the following types and amounts is necessary and/or where applicable:

Workers Compensation (Coverage A) and Employers Liability (Coverage B)

Workers Compensation Insurance covering all liability of the Contractor arising under the Worker's Compensation Act and Worker's Occupational Disease Act at limits in accordance with the laws of the State of Illinois. Employers' Liability Insurance shall be maintained to respond to claims for damages because of bodily injury, occupational sickness, or disease or death of the Contractor's employees, with limits listed below:

Employers Liability

- a) Each Accident \$1,000,000
- b) Disease-Policy Limit \$1,000,000
- c) Disease-Each Employee \$1,000,000

Such Insurance shall contain a waiver of subrogation in favor of Lake County.

Commercial General Liability Insurance

Commercial General Liability Insurance in a broad form on an occurrence basis shall be maintained, to include, but not be limited to, coverage for property damage, bodily injury (including death), personal injury and advertising injury in following coverage forms where exposure exists:

- Premises and Operations,
- Independent Contractors,
- Products/Completed Operations
- Liability assumed under an Insured Contract/Contractual Liability
- Personal Injury and Advertising Injury,

With limits of liability not less than:

\$ 1,000,000 Each Occurrence

\$ 1,000,000 Products-Completed Operations

\$ 1,000,000 Personal and Advertising injury limit

\$ 2,000,000 General aggregate; the CGL policy shall be endorsed to provide that the General Aggregate limit applies separately to each of the contractor's projects away from premises owned or rented to contractor.

Automobile Liability Insurance

Automobile liability insurance shall be maintained to respond to claims for damages because of bodily injury, death of a person, or property damage arising out of ownership, maintenance, or use of a motor vehicle. This policy shall be written to cover any auto whether owned, leased, hired, or borrowed.

The Contractor's auto liability insurance, as required above, shall be written with limits of insurance not less than the following:

\$ 1,000,000 Combined single Limit (Each Accident)

Liability Insurance Conditions

Contractor agrees that with respect to the above required insurance:

- a) The CGL policy shall be endorsed for the general aggregate to apply on a "per Project" basis;
- b) The Contractor's insurance shall be primary in the event of a claim.
- c) Contractor agrees that with respect to the above required insurance, Lake County shall be named as additional insured, including its agents, officers, and employees and be provided with thirty (30) days' notice, in writing by endorsement, of cancellation or material change;
- d) Lake County, and each participating Local Governmental Unit, shall be provided with Certificates of Insurance and endorsements evidencing the above required insurance, 15 days prior to commencement

of this Contract and thereafter annually for contracts/ projects that will last more than one year, with certificates evidencing renewals or replacements of said policies of insurance at least thirty (30) days prior to the expiration of cancellation of any such policies. Said Notices and Certificates of Insurance shall be provided to:

**Lake County
Purchasing Division
18 N. County 9th Floor
Waukegan, Illinois 60085
Attn: RuthAnne Hall, Lake County Purchasing Agent**

**And to the name and address specified in the award notice from
each participating Local Governmental Unit**

Failure to Comply: In the event the Contractor fails to obtain or maintain any insurance coverage required under this agreement, Lake County may purchase such insurance coverage and charge the expense to the Contractor.

22. RESERVED RIGHTS

Lake County, and other local Governmental Units, reserves the right to cancel this Invitation for Bid at any time, to reject any and all bids for any reason, to accept an alternate bid, to waive any informalities or exceptions in the bid and to award on a collective or individual item basis

23. TERMINATION

Lake County, and other local Governmental Units, reserves the right to terminate this contract, or any part of this contract, upon thirty (30) days' written notice. In case of such termination, the Contractor shall be entitled to receive payment from the County for items ordered and in transit in accordance with the terms and conditions of this contract. In the event that this contract is terminated due to Contractor's default, the County shall be entitled to purchase substitute items and/or services elsewhere and charge the Contractor with any or all losses incurred, including attorney's fees and expenses.

24. JOINT PURCHASING

The purchase of goods and services pursuant to the terms of this Contract shall also be offered for purchases to be made by other governmental units, as authorized by the Governmental Joint Purchasing Act, 30 ILCS 525/0.01, et seq. (the "Act"). All purchases and payments made under the Act shall be made directly by and between each governmental unit and the successful Bidder. The Bidder agrees that Lake County shall not be responsible in any way for purchase orders or payments made by the other governmental units. The Bidder further agrees that all terms and conditions of this Contract shall continue in full force and effect as to the other governmental units during extended terms. The credit or liability of each governmental unit shall remain separate and distinct. Disputes between Bidders and governmental units shall be resolved between the immediate parties.

The Bidder and the other governmental units may negotiate such other and further terms and conditions to this Contract ("Other Terms") as individual projects may require. To be effective, Other Terms shall be reduced to writing and signed by a duly authorized representative of both the successful Bidder and the other governmental unit.

The Bidder shall provide the other governmental units with all required documentation set forth in the solicitation including but not limited to: performance and payment bonds, Certificates of Insurance naming the respective governmental unit as an additional insured and certified payrolls to the other governmental unit as required.

25. SUSTAINABILITY STATEMENT

Lake County is committed to green and sustainable practices and good environmental stewardship. Consequently, we are asking bidders to provide a Statement of Sustainability to ensure our bidders are also incorporating sustainability into their firms' practices. Please complete Appendix A, included herein, and include same with the bid submission.

END OF GENERAL TERMS AND CONDITIONS

Bid # 14040

PURCHASE OF BULK ROCK SALT FOR THE LAKE COUNTY DIVISION OF TRANSPORTATION, LIBERTYVILLE, IL AND OTHER LOCAL GOVERNMENTAL UNITS

1.0 QUANTITIES

The quantities shown in this bid are estimated quantities only. The total quantities shown are to be considered sufficient to service the needs of Lake County and other Local Governmental Units. The Lake County Division of Transportation and other participating Local Governmental Units agree to purchase at least 80% of the quantities shown. If Lake County, or other participating Local Governmental Units, do not utilize or order 80% of their estimated quantity by April 30, following the winter season, Lake County and other participating Local Governmental Units agree to pay the Contractor for the 80%. The unordered Bulk Rock Salt will be kept at a terminal by the Awarded Contractor, for delivery by November 1, following the winter season. This storage will be handled at no additional charge to Lake County or other participating Local Governmental Units. Payment for the unordered Bulk Rock Salt will be made subject to the provisions of the Local Prompt Payment Act, upon receipt of an invoice dated before November 1, following the winter season.

2.0 BID SHEET EXPLANATION

Bid Sheet 2 of 2 includes a list of all Local Governmental Units participating in this Invitation to Bid. This list includes the name of the Local Governmental Unit, the delivery address, and the estimated usage.

a. **Bid Sheet Column A:** Bidders shall enter the Unit Price per ton, for Rock Salt ordered by Lake County Division of Transportation and other participating Local Governmental Units, from a minimum of 80% of the estimated usage to a maximum of 120% of the estimated usage. As stated above, Lake County, and other participating Local Governmental Units, has committed to purchase a minimum of 80% of the estimated usage. This Unit Price is for orders placed for delivery AFTER November 1.

b. **Bid Sheet Column B:** Column B is the extended total of the unit price in Column A - multiplied by the quantity in the "Estimated Usage" column on the Bid Sheet.

c. **Bid Sheet Column C:** Bidders shall enter the Unit Price per ton, for Rock Salt ordered by Lake County Division of Transportation, and other participating Local Governmental Units, for a quantity greater than 120% of the estimated usage and not to exceed 150% of the estimated usage. This Unit Price is for orders placed for delivery AFTER November 1.

d. **Bid Sheet Column D:** Bidders shall enter the Unit Price for Rock Salt per ton, ordered by Lake County Division of Transportation, and other participating Local Governmental Units, for orders placed for delivery between July 15 and prior to November 1.

3.0 BID SECURITY

Each bid shall be accompanied by a bid security in the form of (a) Bid Bond, (b) a certified or cashier's check, (c) an irrevocable letter of credit payable to the order of the Lake County Treasurer. The bid security shall be in an amount of not less than five percent (5%) of the total bid, as a guarantee that the bidder will, within 10 days after the date of the conditional award of a contract, provide a performance bond as required by the Bid Documents. Certified and Cashier's checks will be deposited and re-issued (without interest) upon receipt of performance bond.

Bid bonds shall be duly executed by the bidder as principal and have a surety thereon a surety company, approved by the County, having the minimum equivalent of a Best and Company A-V Rating.

If an intended awardee fails to furnish any bond or insurance or document required by the Bid Documents, the bid security submitted with its bid shall be forfeited as liquidated damages.

4.0 PERFORMANCE BOND

The Contractor shall within 10 days of the Notice of Award furnish a Performance Bond in an amount equal to twenty percent (20%) of total bid amount, executed by a surety company authorized to do business in the State of Illinois, conditioned upon the faithful performance of all covenants and stipulations included in these bid documents and holding good until the completion of the contract to protect Lake County, and other participating Local Governmental Units, against inadequate performance per all requirements of the Bid Documents. The Performance Bond shall remain in effect for one year from the issuance of a Purchase Order or until completion of the Contract period, whichever is longer. Documents required by this section must be received and approved by the Owner before a written contract will be issued.

The Contractor shall provide an extension of or an additional Performance Bond, upon each mutually agreed upon contract renewal.

5.0 DELIVERY REQUIREMENTS

Normally, Rock Salt shall be delivered to the specified delivery address of Lake County, and other participating Local Governmental Units, between the hours of 6:30 a.m. to 3:00 p.m., Monday through Friday. These are the normal delivery hours but are not the only delivery hours and days for delivery.

Arrangements may be made for deliveries at other hours and on Saturday and Sunday, to maintain a prompt order delivery schedule. These arrangements may be made by contacting the ordering designee from Lake County and other participating Local Governmental Units.

Orders are generally expected to be received within seven (7) working days from date of order.

DELIVERY TIME:

Deliveries are to be made within seven (7) working days, or as extended by order guidelines herein.

ORDERING TIMELINE:

For an order placed prior to 9:00 A.M. on a given day, that day would be considered as the first calendar day of the seven (7) day delivery period.

For an order placed after 9:00 A.M. on a given day, the day following would be considered as the first calendar day of the seven (7) day delivery period, or as amended by order guidelines herein.

ORDERING GUIDELINE:

Governmental Units may order up to 20% of their 100% contracted tonnage in any given week and the vendor shall deliver within seven (7) working days after receipt of order. Quantities ordered above the 20% threshold shall have an extended delivery time of one (1) working day added for each one (1) percentage point ordered above the 20% guideline. For example, if a Governmental Unit orders 25% of their awarded total of 100 Tons, delivery of the first 20 tons, (20%) shall be within seven (7) working days after receipt of order. The remaining 5 tons shall be delivered within twelve (12) working days after receipt of the order.

All order releases shall be delivered to completion, unless mutually agreed upon by Lake County, other participating Local Governmental Units, and the awarded Contractor.

All salt deliveries shall be made with trucks equipped with tailgate dump trailers.

All trucks shall be covered with approved waterproof material.

The contractor is responsible that upon delivery, the driver shall inspect the inside of the trailer and will confirm that all salt has been removed from the trailer before leaving the point of delivery.

A delivery ticket shall accompany each delivery. The delivery ticket shall be a certified scale ticket indicating gross, tare, and net weight of each truckload of rock salt. The contractor shall ensure that all weights and measures shown on the

delivery tickets are correct. Lake County Division of Transportation, and other participating Local Governmental Units, reserves the right to require that delivery trucks be directed to a scale in the vicinity to check the accuracy of loads being delivered.

The Contractor is responsible to deliver the requested quantity ordered, plus or minus twenty (20) tons.

The Contractor shall notify Lake County, and other participating Local Governmental Units, the name of the trucking firm that will be delivering the salt, as well as a contact name, address and phone number of said trucking firm. The Contractor shall supply the same information for the terminal location, as well.

6.0 LIQUIDATED DAMAGES

From November 1, 2014 through June 30, 2015, if the Contractor is unable to make delivery within seven (7) calendar days from the date of order, Lake County, and other participating Local Governmental Units, shall have the right to retain \$.20 per ton, per calendar day from the date of order, as liquidated damages on the undelivered portion of the order. An order placed prior to 9:00 A.M. on any business day (Monday through Friday, except Holidays) would be considered as the first calendar day of the seven (7) day delivery period. For orders placed after 9:00 A.M. on a given day, the following day would be considered the first calendar day of the seven (7) day delivery period. If after seven (7) days of liquidated damage assessment, the Contractor has still failed to deliver as required, Lake County, and other participating Local Governmental Units, shall reserve the right to take action to remedy the failure of Contractor performance without prior notification of such failure. This may include termination of the order and purchase of salt from other sources, or to take action consistent with public safety as needed to continue business. Any or all additional costs may be collected from the Contractor, in addition to any liquidated damage.

7. ORDERING

The intent is that orders for Bulk Rock Salt will be placed by Lake County, and other participating Local Governmental Units, with the successful qualified bidder (s) by June 1, 2014 with availability by July 15, 2014. Contract renewals will incorporate the same dates for subsequent years. Lake County, and other participating Local Governmental Units, will issue individual releases for Bulk Rock Salt. For subsequent years, Lake County intends to inform the awarded Contractor (s) of the annual usage, for Lake County, and other participating Local Governmental Units, during the month of March each year.

8. THIRD PARTY OR ACTING IN THE BEST INTEREST OF THE CITIZENS OF LAKE COUNTY

In cases where other governmental agencies in Lake County are unable to obtain bulk rock salt, Lake County Division of Transportation reserves the rights and obligation to sell salt or give salt (to be reimbursed at a later date) to governmental agencies without any recourse from the Awarded Contractor (s). This will be done at the contracted cost awarded by Lake County Division of Transportation to the Awarded Contractor (s) and at no time shall a profit be made by Lake County Division of Transportation.

9. STOCKING REQUIREMENTS:

Within thirty (30) days of the notice of award (issuance of purchase order) the Awarded Contractor (s) will be required to provide Lake County, and other participating Local Governmental Units, with their salt source and local terminal information.

The awarded Contractor (s) shall be required to submit to Lake County, and other participating Local Governmental Units, within ten (10) calendar days after receipt of award notice, a list of delivery contacts including phone numbers. In addition, the awarded Contractor (s) shall provide an emergency contact and phone number for use if the stockpile contact is non-responsive to inquiries made by Lake County and other participating Local Governmental Units.

One hundred twenty percent (120%) of the quantity listed will be required to be in stock at a local terminal by November 1, 2014. This requirement shall be fulfilled each November 1st, with each contract renewal.

Freezing of waterways and the impact on delivery must be reasonably anticipated by the awarded Contractor (s), and is not a cause to claim force majeure.

The awarded Contractor (s) shall have stockpiles of Rock Salt in Illinois, or near its boundaries, in sufficient quantities to satisfy contractual requirements.

Such stockpiles must be near enough to delivery points to allow for timely delivery as required by contractual requirements.

Lake County, and other listed entities, reserves the right to inspect the awarded Contractor's local terminal to verify that there is sufficient salt on hand to fulfill this agreement.

10. VALUE ADDED SERVICES

Bidders are encouraged to submit cost-saving/value-added suggestions, such as rebates or any other creative saving opportunities. The County recognizes the expertise provided by many bidders and encourages creativity in bidding. Value Added Services may also include alternate or additional products, including pricing. Submit any value added services or products on a separate sheet and include with the bid submission.

END OF SPECIAL CONDITIONS

Bid # 14040

PURCHASE OF BULK ROCK SALT FOR THE LAKE COUNTY DIVISION OF TRANSPORTATION, LIBERTYVILLE, IL AND OTHER LOCAL GOVERNMENTAL UNITS

1.0 ROCK SALT SPECIFICATION REQUIREMENTS

- a. Rock Salt shall comply with the requirements of **AASHTO SPECIFICATION M143, SODIUM CHLORIDE TYPE 1, GRADE 1.**
- b. Rock Salt, furnished on an order, will not contain more than ONE-HALF POUND or less than 35 PPM of FERRIC FERRCYANIDE or SODIUM FERROCYANIDE per ton, at the delivery point.
- c. Maximum moisture content shall be no more than two and one half percent (2.5%).
- d. Rock Salt shall be free flowing, fresh stock.
- e. Reclaimed or re-crushed Rock Salt will not be accepted.
- f. Rock Salt shall be free of any foreign material, at the delivery point.
- g. Bulk rock salt not meeting the standards listed in these Specifications shall be subject to rejection by Lake County or other local Governmental Units.

2.0 QUALITY OF ROCK SALT AND REPLACEMENT OF DEFECTIVE PRODUCT

- a. Deliveries of rock salt will be required to be free of any foreign materials (i.e. mud, rocks, wood, tarpaulins, etc.). Cause for rejection and removal shall be made known within two (2) working days to the Contractor. Loads contaminated with foreign material will be replaced at the Contractor's expense within five (5) working days.
- b. All salt is to be as lump free as possible. No salt with lumps larger than two (2) inches in diameter will be accepted. Loads with lumps larger than two (2) inches shall be replaced at the Contractor's expense within five (5) working days.
- c. Lake County, and other local Governmental Units, reserves the right to inspect the Awarded Contractor's terminal for product and availability in quantities and condition that have been requested in these Specifications.

END OF SPECIFICATIONS

Bid #14040

PURCHASE OF BULK ROCK SALT FOR THE LAKE COUNTY DIVISION OF TRANSPORTATION, LIBERTYVILLE, IL AND OTHER LOCAL GOVERNMENTAL UNITS

List below current/past customers and local governmental entities similar in size and scope of operation to Lake County where you have provided similar equipment to the equipment specified herein. Attach additional pages as required.

1. Entity: _____
 Address: _____
 City, State, Zip Code: _____
 Contact Person: _____
 Telephone Number: _____
 Description of Services and Equipment Provided: _____

 Date of Service: ___/___/___ To ___/___/___

2. Entity: _____
 Address: _____
 City, State, Zip Code: _____
 Contact Person: _____
 Telephone Number: _____
 Description of Services and Equipment Provided: _____

 Date of Service: ___/___/___ To ___/___/___

3. Entity: _____
 Address: _____
 City, State, Zip Code: _____
 Contact Person: _____
 Telephone Number: _____
 Description of Services and Equipment Provided: _____

 Date of Service: ___/___/___ To ___/___/___

Company: _____
 Date: _____

Authorized Signature: _____
 Title: _____

Bid #14040

PURCHASE OF BULK ROCK SALT FOR THE LAKE COUNTY DIVISION OF TRANSPORTATION, LIBERTYVILLE, IL AND OTHER LOCAL GOVERNMENTAL UNITS

(This section must be completed and returned with bid. Attach additional pages as required to complete required documentation.)

A. Name and Address of Office from which this contract will be administered

Name: _____

Address: _____

Phone: _____ Fax: _____

Project Manager: _____

Email: _____

Years in Business: _____ Number of Employees: _____

Annual Sales: \$_____ Dunn & Bradstreet #: _____

B. List Additional Employees Who Will be Dedicated to Lake County for the Administration of This Contract:

(Attach additional pages as necessary)

NAME	POSITION TITLE	NUMBER OF YEARS	AREA OF RESPONSIBILITY / EXPERIENCE	TASK
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

SUSTAINABILITY STATEMENT INSTRUCTIONS

The County of Lake is committed to green and sustainable practices and good environmental stewardship. Consequently, we are asking bidders to provide a Statement of Sustainability to ensure our bidders are also incorporating sustainability into their firms' practices.

INSTRUCTIONS

On the following Sustainability Statement form, provide a clear description of your firm's sustainable practices, policies, or procedures. These practices may include, but may not be limited to, the following categories and examples:

Waste Minimization within your office or facilities, such as a recycling programs, double-sided copying, electronic internal communications (i.e. memos), use of recycled-content materials and reusable cups, limiting printing, electronic document management, instituting green purchasing policies, using green cleaning supplies and practices, or reducing packaging in materials you procure or supply.

Energy Efficiency within your office, facilities, or firm, such as lighting retrofits, photo-sensor switches for lighting, effective use of daytime lighting, using Energy Star rated appliances or equipment, using an alternative fuel or having efficient fleet policies, an anti-idling policy, or indoor temperature management (i.e. turning the thermostat up in the summer and down in the winter).

Water Efficiency within the office, facilities, or firm, such as faucet or fixture retrofits, switching from individual bottled water to office water coolers or drinking fountains, and installing drought-tolerant landscaping.

Staff encouraged to adopt sustainable practices and supported by your firm through public transit benefits, bicycle accommodations, telecommuting options, support for green seminar attendance, becoming US Green Building Council LEED accredited, or creating an internal "green team."

Education of your staff about green practices, education of your business peers about your green accomplishments, education of your community by your sustainability, or notice of any environmental awards your firm has achieved.

CONTINUE TO NEXT PAGE

SUSTAINABILITY STATEMENT

**Bid #14040 PURCHASE OF BULK ROCK SALT FOR THE LAKE COUNTY DIVISION OF TRANSPORTATION, LIBERTYVILLE, IL
AND OTHER LOCAL GOVERNMENTAL UNITS**

Bidder Name _____

Date _____

Attach additional sheets if necessary.

Waste Minimization _____

Energy Efficiency _____

Water Efficiency _____

Staff _____

Education _____



Purchasing Division
18 North County St 9th Floor
Waukegan, IL 60085-4350
Phone 847 377 2929
Fax 847 984 5889

March 21, 2014

ADDENDUM #1 (Page 1 of 8)

INVITATION TO BID #14040

Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other local Governmental Units
Bid Opening Date: Thursday, April 10, 2014; 2:00 p.m. Local Time

Please note the following clarifications, revisions, and additions to the bid documents.

REVISED BID SHEET

- 1. Bid Sheet 2 of 2 has been revised and is included herein. Bidder shall use the revised bid sheet with their bid submission. The CONTACT INFORMATION AND LOCATIONS sheet has also been revised and is included herein. A new Bid Item has been added, the Village of Lindenhurst. This new location has been added as Bid Item #29 on both sheets.

REQUESTS FOR INFORMATION

- 1. Question: Lake County has the option to roll their current contract under the CMS State of Illinois contract for one more year. Does this bid mean they are choosing not to roll on the CMS contract or are these quantities above and beyond the CMS allotment?
Response: Lake County is continuing to purchase off of the CMS contract. This new bid, Bid #14040, will be in addition to Lake County's purchases off of the CMS contract.
2. Question: Can you please confirm Lake County was on the State of IL bid last year?
District 1 - 6 locations - Morton \$50.96/ton
District 1 - Libertyville - Cargill \$55.19/ton
Response: Lake County did participate in the last bid issued by the State of Illinois. Lake County's price is \$ 55.19 per ton, from Cargill. Bidders may find other prices on the CMS web-site.

PLEASE SIGN THIS FORM AND E-MAIL TO purchasing@lakecountyil.gov or FAX TO 847-984-5889 WITHIN 24 BUSINESS HOURS. RETURN ORIGINAL WITH BID.

I will be submitting a bid _____ or I will not be submitting a bid because _____

Sincerely,

Acknowledged and Accepted 14040-01:

[Handwritten signature of RuthAnne Hall]

RuthAnne Hall
Lake County Purchasing Agent

Signature: _____

Company: _____



Purchasing Division
18 North County St 9th Floor
Waukegan, IL 60085-4350
Phone 847 377 2929
Fax 847 984 5889

March 21, 2014

ADDENDUM #1 (Page 2 of 8)

INVITATION TO BID #14040

**Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other local Governmental Units
Bid Opening Date: Thursday, April 10, 2014; 2:00 p.m. Local Time**

Please note the following clarifications, revisions, and additions to the bid documents.

REQUESTS FOR INFORMATION continued

3. Question: Does the County plan on going on the State bid again this year?
Response: **Yes. Please refer to the answer to Questions #1 herein.**
4. Question: Would you be able to provide us with a bidders list?
Response: **The current list of registered suppliers for Bid #14040 is included herein, 1 page.**
5. Question: On page 1, there appears an image with 4 locations, however, only #4 is listed on the bid sheet. Is this the only location to which deliveries will be made?
Response: **The purpose of this image is merely to identify the location of the Central Permit Facility, in the Lake County Libertyville Complex, as the bids are to be submitted to the Central Permit Facility.**
6. Question: On page 15 #8, it states Lake County reserves the right to sell or give salt to other governmental agencies. Will the vendor be expected to deliver to these locations or will Lake County be solely responsible for distribution?
Response: **The awarded Contractor (s) will not be responsible to deliver product in connection with Section 8., Third Party or Acting in the best interest of citizens of Lake County.**
7. Question: How many tons are expected for the early fill (orders placed before Nov. 1)?
Response: **Since this is the first joint bid issued by Lake County, there is no history available to utilize in answering this question. An educated guess is that 50% of the total commitment will be for delivery prior to November 1.**

END OF ADDENDUM #1

Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units

BID SHEET 2 OF 2 REVISED PER ADDENDUM #1

Bid Opening Date: April 10, 2014

Bidder Name: _____

Bidder Address: _____

Bid Item #	Local Governmental Unit	Quantity: Estimated Usage	Unit of Measure	Column A	Column B	Column C	Column D
				Unit Price for 80 % to 120% of the Estimated Usage	Extended Total of Column A, based on 100% of the Estimated Usage	Unit Price for 120% to 150% of the Estimated Usage	Delivery Prior to November 1.
				BID Unit Price	Bid Extension	BID Unit Price ONLY	BID Unit Price ONLY
1	Lake County Division of Transportation	18,000	Ton				
2	Antioch Township Highway Department	500	Ton				
3	Avon Township	700	Ton				
4	Village of Bannockburn	60	Ton				
5	Village of Beach Park	500	Ton				
6	Village of Buffalo Grove	3,500	Ton				
7	Cuba Township	4,000	Ton				
8	Village of Deerfield	1,500	Ton				
9	Freemont Township	700	Ton				
10	Village of Glenview	2,000	Ton				
11	Village of Grayslake	1,500	Ton				
12	Village of Gurnee	1,000	Ton				
13	Village of Hainesville	350	Ton				
14	City of Highland Park	2,000	Ton				
15	City of Lake Forest	500	Ton				
16	Lake Villa Township	1,000	Ton				

Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units

BID SHEET 2 OF 2 REVISED PER ADDENDUM #1

Bid Item #	Local Governmental Unit	Quantity: Estimated Usage	Unit of Measure	Column A	Column B	Column C	Column D
				Unit Price for 80 % to 120% of the Estimated Usage	Extended Total of Column A, based on 100% of the Estimated Usage	Unit Price for 120% to 150% of the Estimated Usage	Delivery Prior to November 1.
				BID Unit Price	Bid Extension	BID Unit Price ONLY	BID Unit Price ONLY
17	Village of Libertyville	2,200	Ton				
18	Village of Lincolnshire	200	Ton				
19	Newport Township	200	Ton				
20	City of Park City	300	Ton				
21	Village of Round Lake	600	Ton				
22	Village of Round Lake Beach	1,000	Ton				
23	Vernon Township	920	Ton				
24	Village of Vernon Hills	1,600	Ton				
25	Village of Wadsworth	800	Ton				
26	Warren Township	2,000	Ton				
27	Wauconda Township	1,000	Ton				
28	Waukegan Township	80	Ton				
29	Village of Lindenhurst	700	Ton				
	TOTAL	49,410	Ton				

**Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units
CONTACT INFORMATION AND LOCATIONS REVISED PER ADDENDUM 1**

Bid Item #	Local Governmental Unit	Commitment	Contact Information	Delivery Location
1	Lake County Division of Transportation	18,000 tons	Kevin Kerrigan 600 W. Winchester Rd. Libertyville, IL 60048 P: (847) 377-7498 kkerrigan@lakecountyl.gov	600 W Winchester Road Libertyville, IL 60048
2	Antioch Township Highway Department	500 tons	Mark Ring Antioch Township Highway Dept. P: (847) 395-2070 antiochtownship Hwy@sbcglobal.net	933 Bartlett Avenue Antioch, IL 60072
3	Avon Township	700 tons	Avon Township Highway Department 389 W Main Street Hainesville, IL 60073 Attn: Highway Commissioner Bob Kula P: (847) 546-7480 bob@avontownship.com	389 W. Main Street Hainesville, IL 60073
4	Village of Bannockburn	60 tons	Linda McCulloch T: 847.945.6080 LMcColloch@villageofbannockburn.org	620 Anthony Trail Northbrook, IL 60062
5	Village of Beach Park	500 tons	Gene Gross Superintendent of Public Works P: (847) 868-4429 gene.gross@villageofbeachpark.com	40185 N. Glendale Rd Beach Park, IL 60099
6	Village of Buffalo Grove	3,500 tons	Brett Robinson Purchasing Manager P: (847) 459-2525 brobinson@vbg.org	Buffalo Grove Public Service Center 51 Raupp Boulevard Buffalo Grove, IL 60089
7	Cuba Township	4,000 tons	Randall Marks, Commissioner P: (847) 381-1924 randymark@cubaroads.com	28000 W Cuba Road Barrington, IL 60010
8	Village of Deerfield	1,500 tons	Eric Oscarson Assistant to the Director of Public Works and Engineering Village of Deerfield 465 Elm Street Deerfield, IL 60015 P: (847) 719-7462 eoscarson@deerfield.il.us	465 Elm Street Deerfield, IL 60015
9	Freemont Township	700 tons	Bill Grinnell P: (847) 223-2847 fremonthwy@tds.net	22376 W. Erhart Road Mundelein, IL 60060
10	Village of Glenview	2,000 tons	Jerry Burke Director of Public Works 1333 Shermer Road Glenview, IL 60026 P: (847) 904-4525 jburke@glenview.il.us	1333 Shermer Rd Glenview, IL 60026
11	Village of Grayslake	1,500 tons	Peter Riggs P: (847) 223-8515 priggs@villageofgrayslake.com	585 Berry Avenue Grayslake, IL 60030
12	Village of Gurnee	1,000 tons	Thomas J. Rigwood Director of Public Works Village of Gurnee 1151 Kilborne Rd. Gurnee, IL 60031 P: (847) 599-6800 x 6811 trigwood@village.gurnee.il.us	1511 Kilborne Rd Gurnee, IL 60031

**Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units
CONTACT INFORMATION AND LOCATIONS REVISED PER ADDENDUM 1**

Bid Item #	Local Governmental Unit	Commitment	Contact Information	Delivery Location
13	Village of Hainesville	350 tons	Jeff Gately - Public Works Superintendent Village of Hainesville P: (847) 223-2032 jeffgately@hainesville.org	389 Main Street Hainesville, IL 60073
14	City of Highland Park	2,000 tons	Ramesh Kanapareddy, P.E., CFM Director of Public Works City of Highland Park 1150 Half Day Road Highland Park, IL 60035 P: (847) 432-0807 F: (847) 432-9907 www.cityhpil.com	1150 Half Day Road Highland Park, IL 60085
15	City of Lake Forest	500 tons	Michael Thomas, Director of Public Works The City of Lake Forest 800 N. Field Drive Lake Forest, IL 60045 P: (847) 810-3540 F: (847) 615-4295 thomasm@cityoflakeforest.com	City of Lake Forest 800 N. Field Drive Lake Forest, IL 60045
16	Lake Villa Township	1,000 tons	Jim Jorgensen Lake Villa Township Highway Commissioner P: (847) 356-5831 C: (847) 721-5831 jimjorgensen@hotmail.com	37855 N Fairfield Lake Villa, IL 60046
17	Village of Libertyville	2,200 tons	John Heinz- Director of Public Works P: (847) 918-2016 C: (847) 344-1338 jheinz@libertyville.com	600 North Avenue Libertyville, IL 60048
18	Village of Lincolnshire	200 tons	Scott Pippen, Superintendent of Administration, Fleet Services, & Facilities Village of Lincolnshire One Olde Half Day Road Lincolnshire, IL 60069 P: (847) 913-2382 F: (847) 913-0869 SPIPPE@VILLAGE.LINCOLNSHIRE.IL.US	One Olde Half Day Road Lincolnshire, IL 60069
19	Newport Township	200 tons	Rodger Edmonds Newport Township Highway Commissioner P.O. Box 312 Russell, IL 60075 P: (847) 812-9546 P: (847) 395-7708 newporthighwaydept@gmail.com	TENTATIVE 14155 W. Wadsworth Road Wadsworth, IL 60083
20	City of Park City	300 tons	Kenneth Magnus, City Engineer 3355 Belvidere Road Park City, IL 60085 P: (847) 623-5030 Kenneth.magnus@parkcityil.org	2 LOCATIONS 3355 Belvidere Road Park City, IL 60085 3516 W Washington Street Gurnee, IL 60031
21	Village of Round Lake	600 tons	Ron Kroop, P.E. Round Lake Public Works Director P: (847) 546-0962 rkroop@roundlake.com	751 W. Town Line Road Round Lake, IL 60073
22	Village of Round Lake Beach	1,000 tons	Gary Gramhofer - Public Works Director Village of Round Lake Beach 911 Lotus Drive 7 Round Lake Beach, IL 60073 P: (847)546-8752 ggramhofer@rlbeach.org	911 Lotus Drive Round Lake Beach, IL 60073

**Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units
CONTACT INFORMATION AND LOCATIONS REVISED PER ADDENDUM 1**

Bid Item #	Local Governmental Unit	Commitment	Contact Information	Delivery Location
23	Vernon Township	920 tons	Bryant Schroeder Vernon Township Highway Commissioner Work: 847-634-4600 Cell: 847-812-2595 Fax: 847-634-8764 bschroeder@vernotownship.com	Vernon Township Highway Department 3050 N. Main Street Buffalo Grove, IL 60089
24	Village of Vernon Hills	1,600 tons	David H. Brown, P.E., CFM Director of Public Works/Village Engineer 490 Greenleaf Drive Vernon Hills, IL 60061 P: (847) 918-3544 daveb@vhills.org	490 Greenleaf Drive Vernon Hills, IL 60061
25	Village of Wadsworth	800 tons	Moses Amidei 14155 W Wadsworth Road Wadsworth, IL 60083 P: (847) 336-7771 mamidei@villageofwadsworth.org	14155 W Wadsworth Road Wadsworth, IL 60083
26	Warren Township	2,000 tons	Jerry Rudd Highway Commissioner Warren Township Highway Department 17801 Washington Street Gurnee, IL 60031 P: (847)244-1101 x3 highway@warrentownship.net	Warren Township Highway Department 17801 Washington Street Gurnee, IL 60031
27	Wauconda Township	1,000 tons	Joe Munson Wauconda Highway Commissioner 505 W Bonner Road Wauconda, IL 60084 P: (847) 526-8085 F: (847) 487-8749 highwaydepartment@waucondatownship.com	505 W Bonner Road Wauconda, IL 60084
28	Waukegan Township	80 tons	Michael Hewitt Highway Commissioner Waukegan Township Highway Dept. 36117 N. Green Place Waukegan, IL 60087 P: (847) 662-7208 C: (224) 723-7536 H: (847) 244-2742 mikehewitt55@yahoo.com	36117 N Green Place Waukegan, IL 60087
29	Village of Lindenhurst	700 tons	Robert Garcia Village of Lindenhurst 2301 E. Sand Lake Road Lindenhurst, IL 60046 P: (847) 356-1765 rgarcia@lindenhurstil.org	2060 Grass Lake Road Lindenhurst, IL 60046
	TOTAL	49,410 TONS		

Lake County - Registered Vendor List for Bid: 14040

Vendor Name	Contact Name	Address	City, State, Zip	Email	Phone	Fax
Bidnet	Nance Rivers	20a Railroad Avenue	Albany, NY, 12205	gbs@bidnet.com	800-677-1997	518-438-0599
Menoni & Mocogni Inc	Danny Miotti	2160 Skokie Highway, P.O. Box 128	Highland Park, IL, 60035-0128	flint1111@aol.com	847-4320850	847-4323681
Midwest Salt	Tony Johnson	1715 E. Wilson Street	Batavia, IL, 60510	tony.johnson@midwestsalt.net	630-513-7575	630-513-8546
Morton Salt Inc	Evelyn Anderson	123 N. Wacker Drive, 25th Floor	Chicago, IL, 60606-1743	bids@mortonsalt.com	312-807-2737	312-807-2669
National Office Works Inc	Rose Martinez	2517 West Grenshaw St.	Chicago, IL, 60612	rose.martinez@nationaloffice works.com	312-4559343	312-4559343
Onvia, Inc.	Source Management	509 Olive Way Suite 400	Seattle, WA, 98101	sourcegmt@onvia.net	206-3739500	-
Purchasing Test Supplier-Do Not Use	Test Site	18 N. County St., 9th Floor	Waukegan, IL, 60085	purchasing@lakecountyil.gov	847-377-2992	-
Russo Power Equipment	Jason Glaviano	9525 Irving Park Road	Schiler Park, IL, 60176	jglaviano@russopower.com	847-6789525	847-6780705
The Blue Book	Alex Gugliada	800 E. Main St.	Jefferson Valley, NY, 10535	agugliada@thebluebook.com	800-4312584	-
The Detroit Salt Company	Martha Geyer	12841 Sanders Street	Detroit, MI, 48217	sales@detroitssalt.com	313-8415144	313-8410466
Transatlantic Bdr Ltd Llc	Nancy Aiken	Po Box 110111	Atlanta, GA, 30032	nancy@transatlanticbdr.com	678-2064960	678-2064960

Total # of Vendors: 11

Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units

BID SHEET 2 OF 2 REVISED PER ADDENDUM #1

Bid Opening Date: April 4/10/2014

Bid Item #	Local Governmental Unit	Quantity: Estimated Usage	Unit of Measure	Central Salt				Detroit Salt Company			
				Column A	Column B	Column C	Column D	Column A	Column B	Column C	Column D
				Unit Price for 80 % to 120% of the Estimated Usage	Extended Total of Column A, based on 100% of the Estimated Usage	Unit Price for 120% to 150% of the Estimated Usage	Delivery Prior to November 1.	Unit Price for 80 % to 120% of the Estimated Usage	Extended Total of Column A, based on 100% of the Estimated Usage	Unit Price for 120% to 150% of the Estimated Usage	Delivery Prior to November 1.
				BID Unit Price	Bid Extension	BID Unit Price ONLY	BID Unit Price ONLY	BID Unit Price	Bid Extension	BID Unit Price ONLY	BID Unit Price ONLY
1	Lake County Division of Transportation	18,000	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
2	Antioch Township Highway Department	500	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
3	Avon Township	700	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
4	Village of Bannockburn	60	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
5	Village of Beach Park	500	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
6	Village of Buffalo Grove	3,500	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
7	Cuba Township	4,000	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
8	Village of Deerfield	1,500	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
9	Freemont Township	700	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
10	Village of Glenview	2,000	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
11	Village of Grayslake	1,500	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
12	Village of Gurnee	1,000	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
13	Village of Hainesville	350	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
14	City of Highland Park	2,000	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
15	City of Lake Forest	500	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
16	Lake Villa Township	1,000	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
17	Village of Libertyville	2,200	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
18	Village of Lincolnshire	200	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
19	Newport Township	200	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
20	City of Park City	300	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
21	Village of Round Lake	600	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
22	Village of Round Lake Beach	1,000	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
23	Vernon Township	920	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
24	Village of Vernon Hills	1,600	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
25	Village of Wadsworth	800	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
26	Warren Township	2,000	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
27	Wauconda Township	1,000	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
28	Waukegan Township	80	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
29	Village of Lindenhurst	700	Ton	NO Bid	No Bid	No Bid	No Bid	NO Bid	No Bid	No Bid	No Bid
	TOTAL	49,410	Ton		\$0.00				\$0.00		

Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units

BID SHEET 2 OF 2 REVISED PER ADDENDUM #1

Bid Opening Date: April 4/10/2014

Bid Item #	Local Governmental Unit	Quantity: Estimated Usage	Unit of Measure	North American Salt				Morton Salt			
				Column A	Column B	Column C	Column D	Column A	Column B	Column C	Column D
				Unit Price for 80 % to 120% of the Estimated Usage	Extended Total of Column A, based on 100% of the Estimated Usage	Unit Price for 120% to 150% of the Estimated Usage	Delivery Prior to November 1.	Unit Price for 80 % to 120% of the Estimated Usage	Extended Total of Column A, based on 100% of the Estimated Usage	Unit Price for 120% to 150% of the Estimated Usage	Delivery Prior to November 1.
				BID Unit Price	Bid Extension	BID Unit Price ONLY	BID Unit Price ONLY	BID Unit Price	Bid Extension	BID Unit Price ONLY	BID Unit Price ONLY
1	Lake County Division of Transportation	18,000	Ton	\$68.75	\$1,237,500.00	No Bid	\$66.75	\$76.69	\$1,380,420.00	\$81.69	\$76.69
2	Antioch Township Highway Department	500	Ton	\$67.90	\$33,950.00	No Bid	\$65.90	\$68.34	\$34,170.00	\$73.34	\$68.34
3	Avon Township	700	Ton	\$69.66	\$48,762.00	No Bid	\$67.66	\$82.63	\$57,841.00	\$87.63	\$82.63
4	Village of Bannockburn	60	Ton	\$71.42	\$4,285.20	No Bid	\$69.42	\$73.84	\$4,430.40	\$78.84	\$73.84
5	Village of Beach Park	500	Ton	\$67.15	\$33,575.00	No Bid	\$65.15	\$77.40	\$38,700.00	\$82.40	\$77.40
6	Village of Buffalo Grove	3,500	Ton	\$71.42	\$249,970.00	No Bid	\$69.42	\$76.69	\$268,415.00	\$81.69	\$76.69
7	Cuba Township	4,000	Ton	\$72.18	\$288,720.00	No Bid	\$70.18	\$71.56	\$286,240.00	\$76.56	\$71.56
8	Village of Deerfield	1,500	Ton	\$70.44	\$105,660.00	No Bid	\$68.44	\$71.69	\$107,535.00	\$76.69	\$71.69
9	Freemont Township	700	Ton	\$69.66	\$48,762.00	No Bid	\$67.66	\$69.78	\$48,846.00	\$74.78	\$69.78
10	Village of Glenview	2,000	Ton	\$71.42	\$142,840.00	No Bid	\$69.42	\$77.31	\$154,620.00	\$82.31	\$77.31
11	Village of Grayslake	1,500	Ton	\$68.75	\$103,125.00	No Bid	\$66.75	\$77.15	\$115,725.00	\$82.15	\$77.15
12	Village of Gurnee	1,000	Ton	\$67.90	\$67,900.00	No Bid	\$65.90	\$77.41	\$77,410.00	\$82.41	\$77.41
13	Village of Hainesville	350	Ton	\$68.75	\$24,062.50	No Bid	\$66.75	\$79.09	\$27,681.50	\$84.09	\$79.09
14	City of Highland Park	2,000	Ton	\$70.44	\$140,880.00	No Bid	\$68.44	\$70.84	\$141,680.00	\$75.84	\$70.84
15	City of Lake Forest	500	Ton	\$69.66	\$34,830.00	No Bid	\$67.66	\$70.83	\$35,415.00	\$75.83	\$70.83
16	Lake Villa Township	1,000	Ton	\$68.75	\$68,750.00	No Bid	\$66.75	\$69.26	\$69,260.00	\$74.26	\$69.26
17	Village of Libertyville	2,200	Ton	\$68.75	\$151,250.00	No Bid	\$66.75	\$70.30	\$154,660.00	\$75.30	\$70.30
18	Village of Lincolnshire	200	Ton	\$70.44	\$14,088.00	No Bid	\$68.44	\$70.84	\$14,168.00	\$75.84	\$70.84
19	Newport Township	200	Ton	\$67.90	\$13,580.00	No Bid	\$65.90	\$76.69	\$15,338.00	\$81.69	\$76.69
20	City of Park City	300	Ton	\$68.75	\$20,625.00	No Bid	\$66.75	\$76.69	\$23,007.00	\$81.69	\$76.69
21	Village of Round Lake	600	Ton	\$69.66	\$41,796.00	No Bid	\$67.66	\$81.82	\$49,092.00	\$86.82	\$81.82
22	Village of Round Lake Beach	1,000	Ton	\$69.66	\$69,660.00	No Bid	\$67.66	\$81.82	\$81,820.00	\$86.82	\$81.82
23	Vernon Township	920	Ton	\$71.42	\$65,706.40	No Bid	\$69.42	\$70.81	\$65,145.20	\$75.81	\$70.81
24	Village of Vernon Hills	1,600	Ton	\$70.44	\$112,704.00	No Bid	\$68.44	\$82.63	\$132,208.00	\$87.63	\$82.63
25	Village of Wadsworth	800	Ton	\$67.90	\$54,320.00	No Bid	\$65.90	\$71.69	\$57,352.00	\$76.69	\$71.69
26	Warren Township	2,000	Ton	\$67.90	\$135,800.00	No Bid	\$65.90	\$77.40	\$154,800.00	\$82.40	\$77.40
27	Wauconda Township	1,000	Ton	\$70.44	\$70,440.00	No Bid	\$68.44	\$70.84	\$70,840.00	\$75.84	\$70.84
28	Waukegan Township	80	Ton	\$68.75	\$5,500.00	No Bid	\$66.75	\$79.85	\$6,388.00	\$84.85	\$79.85
29	Village of Lindenhurst	700	Ton	\$68.75	\$48,125.00	No Bid	\$66.75	\$76.31	\$53,417.00	\$81.31	\$76.31
	TOTAL	49,410	Ton		\$3,437,166.10				\$3,726,624.10		

Bid #14040 Purchase of BULK ROCK SALT for the Lake County Division of Transportation and other Local Governmental Units

BID SHEET 2 OF 2 REVISED PER ADDENDUM #1

Bid Opening Date: April 4/10/2014

				Cargill Deicing Technology			
				Column A	Column B	Column C	Column D
				Unit Price for 80 % to 120% of the Estimated Usage	Extended Total of Column A, based on 100% of the Estimated Usage	Unit Price for 120% to 150% of the Estimated Usage	Delivery Prior to November 1.
Bid Item #	Local Governmental Unit	Quantity: Estimated Usage	Unit of Measure	BID Unit Price	Bid Extension	BID Unit Price ONLY	BID Unit Price ONLY
1	Lake County Division of Transportation	18,000	Ton	No Bid	No Bid	No Bid	No Bid
2	Antioch Township Highway Department	500	Ton	No Bid	No Bid	No Bid	No Bid
3	Avon Township	700	Ton	No Bid	No Bid	No Bid	No Bid
4	Village of Bannockburn	60	Ton	No Bid	No Bid	No Bid	No Bid
5	Village of Beach Park	500	Ton	No Bid	No Bid	No Bid	No Bid
6	Village of Buffalo Grove	3,500	Ton	No Bid	No Bid	No Bid	No Bid
7	Cuba Township	4,000	Ton	No Bid	No Bid	No Bid	No Bid
8	Village of Deerfield	1,500	Ton	No Bid	No Bid	No Bid	No Bid
9	Freemont Township	700	Ton	No Bid	No Bid	No Bid	No Bid
10	Village of Glenview	2,000	Ton	No Bid	No Bid	No Bid	No Bid
11	Village of Grayslake	1,500	Ton	No Bid	No Bid	No Bid	No Bid
12	Village of Gurnee	1,000	Ton	No Bid	No Bid	No Bid	No Bid
13	Village of Hainesville	350	Ton	No Bid	No Bid	No Bid	No Bid
14	City of Highland Park	2,000	Ton	No Bid	No Bid	No Bid	No Bid
15	City of Lake Forest	500	Ton	No Bid	No Bid	No Bid	No Bid
16	Lake Villa Township	1,000	Ton	No Bid	No Bid	No Bid	No Bid
17	Village of Libertyville	2,200	Ton	No Bid	No Bid	No Bid	No Bid
18	Village of Lincolnshire	200	Ton	No Bid	No Bid	No Bid	No Bid
19	Newport Township	200	Ton	No Bid	No Bid	No Bid	No Bid
20	City of Park City	300	Ton	No Bid	No Bid	No Bid	No Bid
21	Village of Round Lake	600	Ton	No Bid	No Bid	No Bid	No Bid
22	Village of Round Lake Beach	1,000	Ton	No Bid	No Bid	No Bid	No Bid
23	Vernon Township	920	Ton	No Bid	No Bid	No Bid	No Bid
24	Village of Vernon Hills	1,600	Ton	No Bid	No Bid	No Bid	No Bid
25	Village of Wadsworth	800	Ton	No Bid	No Bid	No Bid	No Bid
26	Warren Township	2,000	Ton	No Bid	No Bid	No Bid	No Bid
27	Wauconda Township	1,000	Ton	No Bid	No Bid	No Bid	No Bid
28	Waukegan Township	80	Ton	No Bid	No Bid	No Bid	No Bid
29	Village of Lindenhurst	700	Ton	No Bid	No Bid	No Bid	No Bid
TOTAL		49,410	Ton		\$0.00		



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
05/30/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Northeast, Inc. New York NY Office 199 Water Street New York NY 10038-3551 USA	CONTACT NAME: PHONE (A/C. No. Ext): (866) 283-7122 FAX (A/C. No.): 800-363-0105		
	E-MAIL ADDRESS:		
INSURED North American Salt Company and Subsidiaries 9900 W. 109th Street Suite 600 Overland Park KS 66210 USA	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: ACE American Insurance Company		22667
	INSURER B:		
	INSURER C:		
	INSURER D:		
	INSURER E:		
INSURER F:			

Holder Identifier :

COVERAGES **CERTIFICATE NUMBER: 570053919607** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. **Limits shown are as requested**

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENL AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:			XSLG27328933 SIR applies per policy terms & conditions	11/28/2013	11/28/2014	EACH OCCURRENCE	\$1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$100,000
							MED EXP (Any one person)	Excluded
							PERSONAL & ADV INJURY	\$1,000,000
							GENERAL AGGREGATE	\$2,000,000
							PRODUCTS - COMP/OP AGG	\$1,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			CAL H08815021	11/28/2013	11/28/2014	COMBINED SINGLE LIMIT (Ea accident)	\$1,000,000
							BODILY INJURY (Per person)	
							BODILY INJURY (Per accident)	
							PROPERTY DAMAGE (Per accident)	
							Comprehensive Deduct	\$2,500
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION						EACH OCCURRENCE	
							AGGREGATE	
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N <input checked="" type="checkbox"/> N	WLR47875699 SCFC47875705	11/28/2013 11/28/2013	11/28/2014 11/28/2014	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT	\$1,000,000
							E.L. DISEASE-EA EMPLOYEE	\$1,000,000
							E.L. DISEASE-POLICY LIMIT	\$1,000,000

Certificate No : 570053919607

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Contract No. 14040, Bulk Rock Salt. Village of Grayslake, including its agents, officers and employees are included as Additional Insured in accordance with the policy provisions of the General Liability policy. General Liability policy evidenced herein is Primary to other insurance available to an Additional Insured, but only in accordance with the policy's provisions. A waiver of Subrogation is granted in favor of Village of Grayslake in accordance with the policy provisions of the Workers' Compensation policy.

CERTIFICATE HOLDER**CANCELLATION**

Village of Grayslake Contracting Manager Ten South Seymour Avenue Grayslake IL 60030 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE



ADDITIONAL REMARKS SCHEDULE

AGENCY Aon Risk Services Northeast, Inc.		NAMED INSURED North American Salt Company	
POLICY NUMBER See Certificate Number: 570053919607			
CARRIER See Certificate Number: 570053919607	NAIC CODE	EFFECTIVE DATE:	

ADDITIONAL REMARKS

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance**

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER	
INSURER	
INSURER	
INSURER	

ADDITIONAL POLICIES If a policy below does not include limit information, refer to the corresponding policy on the ACORD certificate form for policy limits.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS	
	AUTOMOBILE LIABILITY							
A				CAL H08815021	11/28/2013	11/28/2014	Collision Deductible	\$2,500